

Public Service Company of Colorado
Test Year Sales and Customers
12 months ending December 31, 2018

Weather Normalized Billing Month Sales (MWh)

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Year</u>
Residential	999,918	704,246	798,356	652,830	649,757	707,728	914,846	1,002,822	745,016	715,942	657,128	757,951	9,306,540
Commercial & Industrial	1,742,189	1,483,712	1,621,687	1,475,467	1,533,560	1,597,122	1,689,357	1,813,194	1,630,380	1,645,843	1,504,945	1,579,239	19,316,695
Other*	26,948	26,442	24,228	23,995	22,322	20,869	20,455	21,041	22,014	22,886	24,552	25,312	281,064
Total Retail	2,769,055	2,214,399	2,444,272	2,152,292	2,205,639	2,325,720	2,624,658	2,837,057	2,397,410	2,384,671	2,186,625	2,362,501	28,904,298

Number of Customers

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Average</u>
Residential	1,252,646	1,253,894	1,255,214	1,256,177	1,257,289	1,258,426	1,259,580	1,260,740	1,261,878	1,263,019	1,264,160	1,265,287	1,259,026
Commercial & Industrial	161,103	161,207	161,426	161,584	161,750	161,912	162,006	162,185	162,266	162,333	162,225	162,230	161,852
Other*	54,174	54,180	54,186	54,192	54,198	54,203	54,208	54,213	54,218	54,223	54,228	54,232	54,205
Total Retail	1,467,923	1,469,281	1,470,826	1,471,953	1,473,237	1,474,541	1,475,794	1,477,138	1,478,362	1,479,575	1,480,613	1,481,749	1,475,083

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Residential	998,413	708,016	755,741	690,451	652,578	674,057	957,502	966,829	791,033	720,368	606,002	825,097	9,346,086
Commercial & Industrial	1,741,207	1,487,481	1,589,608	1,509,504	1,538,007	1,565,281	1,732,836	1,774,684	1,676,080	1,647,588	1,459,898	1,631,101	19,353,274
Other*	26,572	27,658	25,491	25,267	23,629	22,205	21,801	22,381	23,341	24,199	25,837	26,587	294,969
Total Retail	2,766,192	2,223,155	2,370,840	2,225,222	2,214,214	2,261,543	2,712,139	2,763,894	2,490,453	2,392,155	2,091,737	2,482,784	28,994,329

Number of Customers

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Average</u>
Residential	1,266,414	1,267,542	1,268,654	1,269,766	1,270,878	1,271,976	1,273,075	1,274,174	1,275,256	1,276,339	1,277,422	1,278,513	1,272,501
Commercial & Industrial	162,326	162,421	162,580	162,705	162,835	162,962	163,052	163,188	163,270	163,344	163,321	163,361	162,947
Other*	54,237	54,241	54,245	54,249	54,253	54,256	54,260	54,264	54,267	54,270	54,273	54,277	54,258
Total Retail	1,482,977	1,484,204	1,485,479	1,486,720	1,487,966	1,489,194	1,490,387	1,491,626	1,492,793	1,493,953	1,495,016	1,496,151	1,489,706

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Residential	984,738	692,725	781,328	671,983	568,522	726,754	951,057	915,794	810,088	677,819	596,479	853,418	9,230,707
Commercial & Industrial	1,746,243	1,488,546	1,624,431	1,508,883	1,475,956	1,633,044	1,737,729	1,733,926	1,708,791	1,621,517	1,465,564	1,668,555	19,413,188
Other*	27,827	27,345	25,218	24,998	23,390	21,990	21,594	22,164	23,108	23,950	25,559	26,296	293,441
Total Retail	2,758,808	2,208,617	2,430,978	2,205,864	2,067,869	2,381,789	2,710,381	2,671,884	2,541,987	2,323,287	2,087,602	2,548,269	28,937,335

Number of Customers

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Average</u>
Residential	1,279,605	1,280,698	1,281,793	1,282,889	1,283,985	1,285,082	1,286,179	1,287,277	1,288,377	1,289,478	1,290,579	1,291,676	1,285,635
Commercial & Industrial	163,452	163,542	163,669	163,777	163,888	163,997	164,086	164,201	164,286	164,366	164,393	164,454	164,009
Other*	54,280	54,282	54,285	54,288	54,291	54,293	54,296	54,298	54,301	54,303	54,305	54,307	54,294
Total Retail	1,497,337	1,498,522	1,499,747	1,500,954	1,502,164	1,503,372	1,504,561	1,505,776	1,506,964	1,508,147	1,509,277	1,510,437	1,503,938

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Residential	975,777	687,835	749,964	663,065	629,899	668,051	938,333	965,296	783,363	702,237	597,735	797,613	9,159,168
Commercial & Industrial	1,750,230	1,492,586	1,600,579	1,512,530	1,541,263	1,576,042	1,730,932	1,787,432	1,683,973	1,652,966	1,467,471	1,635,536	19,431,540
Other*	27,487	27,654	25,549	25,309	23,721	22,337	21,933	22,468	23,363	24,155	25,683	26,370	296,029
Total Retail	2,753,495	2,208,074	2,376,092	2,200,904	2,194,884	2,266,430	2,691,198	2,775,196	2,490,699	2,379,358	2,090,889	2,459,519	28,886,737

Number of Customers

	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>Jun</u>	<u>Jul</u>	<u>Aug</u>	<u>Sep</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	<u>Average</u>
Residential	1,292,773	1,293,870	1,294,956	1,296,043	1,297,130	1,298,212	1,299,295	1,300,378	1,301,451	1,302,525	1,303,599	1,304,666	1,298,742
Commercial & Industrial	164,544	164,633	164,742	164,840	164,940	165,038	165,125	165,227	165,311	165,393	165,445	165,516	165,063
Other*	54,309	54,311	54,313	54,315	54,317	54,319	54,320	54,322	54,324	54,325	54,327	54,328	54,319
Total Retail	1,511,626	1,512,814	1,514,011	1,515,198	1,516,387	1,517,569	1,518,740	1,519,927	1,521,086	1,522,243	1,523,371	1,524,510	1,518,124

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